

**Attached is Additional Information for
Agenda Item #1**

Insurance Renewals for FY 10/11

Meeting of Wednesday, September 29, 2010

This document distributed September 28, 2010



Board of County Commissioners
Leon County, Florida
www.leoncountyfl.gov

Agenda Item
Executive Summary

September 29, 2010

Title:

Additional Information - Insurance Renewals for FY 10/11

Staff:

Parwez Alam, County Administrator
Alan Rosenzweig, Assistant County Administrator
Scott Ross, Director, Office of Management and Budget
Karen Harrell, Risk Manager

As requested by Commissioner Dailey, please find attached the detailed proposal from J. Smith Lanier/Zurich regarding property insurance.

Property / Inland Marine Insurance Proposal

Prepared for:

**Leon County Board of
County Commissioners**

Policy Period: 10-01-10 to 10-01-11

Prepared by:



J. Smith Lanier & Co.

Insuring People and Business Since 1868

1500 Mahan Drive, Suite 111

Tallahassee, FL 32308

850-877-8181 phone ~ 850-942-4928 fax

September 27, 2010

MISSION STATEMENT

To provide exceptional value, absolute integrity, and excellence to:

- Our Customers - Through innovative leadership in providing products and services, while establishing our value to them in a long-term relationship.
- Our Employees/Shareholders - Through opportunities for every individual to set and achieve goals that fulfill their unique purpose while they contribute to the long term financial stability of J. Smith Lanier & Co.
- Our Suppliers - Through access to our customers and information in the development and marketing of their products and service.
- Our Community - Through corporate and personal participation in each of the communities we serve by providing our time, our talents, and our treasure for the betterment of life.

SERVICE COMMITMENT

J. Smith Lanier & Co. is committed to the client. We enjoy what we do and it shows in our work. Some of our more important qualities include:

- **A team of qualified insurance professionals**
 - Periodic evaluation of your insurance program
 - Certificates of Insurance
 - Policy forms, wording, and endorsements
 - Contracts (Insurance/Indemnification provisions)
- **Claims Management Services**
 - Resolve coverage issues
 - Claims reporting procedures
 - Timely settlements
- **Engineering Services**
 - Site surveys
 - Develop new or refined safety programs
 - Safety Training
 - Review Carrier recommendations for feasibility and effectiveness

SERVICE TEAM

At J. Smith Lanier & Company, Inc., we believe the best way to effectively give your business the service it deserves is through a team effort. Our client service team concept is designed to give you consistent, knowledgeable service which can only occur by working with trained professionals.

J. SMITH LANIER & CO. - Tallahassee Division

**1500 Mahan Drive, Suite 111
Tallahassee, FL 32308**

Main Phone Number: 850-877-8181

Main Fax Number: 850-942-4928

COMMERCIAL LINES TEAM

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Managing Director**

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Account Executive

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Jerry Hedgepeth AIC, ARM
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Corporate Claims Director

770-814-4535

Alan Parker
aparker@jsmithlanier.com

Risk Services Representative

706-660-2201

LEON COUNTY BOARD OF COUNTY COMMISSIONERS**PROPERTY**

Total Values:

Buildings	\$236,773,887
Personal Property	\$ 52,942,467 Includes EDP limits.

Extensions of Coverage per Zurich Property Portfolio Protection Forms. Coverage is being quoted on the basis of specific limits per location, per item.

Deductible: \$25,000
The dollar equivalent of 5% Named Storm Wind Deductible per location

Valuation: Replacement Cost

Sub-limits: \$5,000,000 Flood coverage annual aggregate
\$ 100,000 Deductible
Coverage applicable to locations in flood zones X & C as determined by Risk Browser.

Fine Arts	\$ 100,000
Original Information Property	\$2,000,000

EQUIPMENT BREAKDOWN

Machinery & Equipment Included in Zurich Property forms

INLAND MARINE

Contractors Equipment \$12,935,944 w/\$5,000 Deductible

**ZURICH****Commercial Property Coverage Proposal****ZURICH AMERICAN INSURANCE COMPANY**

NAMED INSURED:
 LEON COUNTY BOARD OF COUNTY
 COMMISSIONERS

POLICY PERIOD:
 From: 10/1/2010 To: 10/1/2011
 12:01 A.M. STANDARD TIME AT YOUR
 MAILING ADDRESS

POLICY NUMBER:**ADDITIONAL COVERAGES -- LIMITS OF INSURANCE**

Limits of Insurance applicable at a "premises" that differ from those indicated below will be shown under the Summary of Premises section of this Declarations for that "premises". Those Limits of Insurance replace, and are not in addition to, the Limits of Insurance shown below for those specified coverages and "premises". If any Additional Coverages do not apply at any specific "premises", the Limit of Insurance will show as Not Covered for those "premises".

COVERAGE	LIMIT OF INSURANCE
CONSEQUENTIAL LOSS--NET LEASEHOLD INTEREST	\$ 25,000 PER PREMISES
CONSEQUENTIAL LOSS--TENANT'S IMPROVEMENTS AND BETTERMENTS	\$ 250,000 PER PREMISES
CONSEQUENTIAL LOSS--UNDAMAGED STOCK	\$ 250,000 PER PREMISES
CONTAMINATION BY A REFRIGERANT	\$ 25,000 PER PREMISES
DEBRIS REMOVAL--COVERED PROPERTY	COVERED
DEBRIS REMOVAL--SUPPLEMENTAL LIMIT	\$ 250,000 PER OCCURRENCE
DEBRIS REMOVAL--UNCOVERED PROPERTY	\$ 2,500 PER OCCURRENCE
DEFERRED PAYMENTS	\$ 50,000 PER OCCURRENCE
ELECTRONIC VANDALISM DIRECT DAMAGE	\$ 25,000 ANNUAL AGGREGATE
EXPEDITING EXPENSE	\$ 25,000 PER PREMISES


ZURICH

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COVERAGE	LIMIT OF INSURANCE
FAIRS OR EXHIBITIONS PERSONAL PROPERTY	\$ 50,000 PER OCCURRENCE
FIRE DEPARTMENT SERVICE CHARGE	\$ 250,000 PER PREMISES
FIRE PROTECTIVE EQUIPMENT REFILLS	COVERED
INFLATION GUARD REAL PROPERTY PERSONAL PROPERTY	4 % ANNUAL 4 % ANNUAL
LOCK AND KEY REPLACEMENT	\$ 25,000 PER PREMISES
MICROORGANISMS	\$ 25,000 ANNUAL AGGREGATE
NEWLY ACQUIRED PREMISES REAL PROPERTY PERSONAL PROPERTY	\$ 1,000,000 FOR 180 DAYS \$ 1,000,000 FOR 180 DAYS
	THE ABOVE LIMITS APPLY SEPARATELY TO EACH NEWLY ACQUIRED PREMISES.
NEWLY ACQUIRED PROPERTY REAL PROPERTY PERSONAL PROPERTY	\$ 250,000 PER PREMISES FOR 180 DAYS \$ 250,000 PER PREMISES FOR 180 DAYS



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COVERAGE	LIMIT OF INSURANCE
OFF-PREMISES SERVICE INTERRUPTION-- DIRECT DAMAGE	\$ 100,000 PER PREMISES
OUTDOOR TREES, SHRUBS, PLANTS, OR LAWNS	\$ 250,000 PER PREMISES \$ 5,000 PER TREE, SHRUB, PLANT, OR LAWN
POLLUTANT CLEAN UP AND REMOVAL-- LAND AND WATER	\$ 25,000 ANNUAL AGGREGATE PER PREMISES
PRESERVATION OF PROPERTY	180 DAYS
PROFESSIONAL FEES	\$ 25,000 PER OCCURRENCE
REPORTED UNSCHEDULED PREMISES REAL PROPERTY PERSONAL PROPERTY	NOT COVERED NOT COVERED
REWARD PAYMENTS	\$ 25,000 PER OCCURRENCE
SALESPERSONS SAMPLES	\$ 25,000 PER OCCURRENCE
SPOILAGE--EQUIPMENT BREAKDOWN	\$ 100,000 PER PREMISES
THEFT DAMAGE TO BUILDINGS	COVERED



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COVERAGE

LIMIT OF INSURANCE

UNREPORTED PREMISES

REAL PROPERTY

\$ 100,000 PER UNREPORTED PREMISES

PERSONAL PROPERTY

\$ 100,000 PER UNREPORTED PREMISES


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MARINE COVERAGE – LIMITS OF INSURANCE

Limits of Insurance applicable at a "premises" that differ from those indicated below will be shown under the Summary of Premises section of this Declarations for that "premises". Those Limits of Insurance replace, and are not in addition to, the Limits of Insurance shown below for those specified coverages and "premises". If any Marine Coverages do not apply at any specific "premises", the Limit of Insurance will show as Not Covered for those "premises".

COVERAGE	LIMIT OF INSURANCE		
ACCOUNTS RECEIVABLE (REVENUE LOSS)	\$	250,000	PER PREMISES
ACCOUNTS RECEIVABLE (REVENUE LOSS) – AWAY FROM PREMISES	\$	250,000	PER OCCURRENCE
FINE ARTS	\$	100,000	PER PREMISES
FINE ARTS – AWAY FROM PREMISES	\$	25,000	PER OCCURRENCE
ORIGINAL INFORMATION PROPERTY	\$	2,000,000	PER PREMISES
ORIGINAL INFORMATION PROPERTY – AWAY FROM PREMISES	\$	250,000	PER OCCURRENCE
TRANSIT			
PERSONAL PROPERTY	\$	25,000	PER OCCURRENCE



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MARINE COVERAGE -- LIMITS OF INSURANCE

CONTRACTOR'S EQUIPMENT COVERAGE

LIMIT OF INSURANCE

MAXIMUM OCCURRENCE LIMIT

\$ 12,935,944 PER OCCURRENCE

SCHEDULED EQUIPMENT

PER SCHEDULE ON FILE

UNSCHEDULED EQUIPMENT

\$ 50,000 PER ANY ONE ITEM
\$ 50,000 PER OCCURRENCE

Unscheduled equipment coverage is intended for items valued at or less than the limit per any one item shown above. An item valued at more than this limit must be specifically scheduled or no coverage applies to that item.

ADDITIONAL COVERAGES

CONTRACTOR'S EMPLOYEES PROPERTY

\$ 5,000 PER ANY ONE PERSON
\$ 25,000 PER OCCURRENCE

CONTRACTOR'S EQUIPMENT EXPEDITING EXPENSE

\$ 25,000 PER OCCURRENCE

CONTRACTOR'S EQUIPMENT POLLUTANT CLEAN UP
-- LAND AND WATER

\$ 50,000 ANNUAL AGGREGATE

RENTAL

\$ 1,000 PER ANY EXPENSE IN ANY ONE DAY
\$ 10,000 PER OCCURRENCE

REIMBURSEMENT AND CONTINUING EXPENSES

NEWLY ACQUIRED CONTRACTOR'S
EQUIPMENT

\$ 150,000 PER ANY ONE ITEM FOR 180 DAYS
\$ 250,000 PER OCCURRENCE FOR 180 DAYS

PRESERVATION OF PROPERTY -
CONTRACTOR'S EQUIPMENT

\$ 1,000,000 PER ANY ONE ITEM
\$ 1,000,000 PER OCCURRENCE

TEMPORARY FORMS, SHORING, AND FALSEWORK NOT COVERED

WATERBORNE EQUIPMENT

NOT COVERED

**ZURICH**

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DEDUCTIBLES

GENERAL DEDUCTIBLES

PROPERTY DEDUCTIBLE: \$ 25,000 PER OCCURRENCE

The above deductible applies to all loss, damage, cost, or expense covered by this Commercial Property Coverage Part, unless a specific coverage deductible is shown elsewhere on this Declarations or an endorsement.

CONTRACTOR'S EQUIPMENT DEDUCTIBLE \$ 5,000 PER OCCURRENCE

The above deductible applies to all loss, damage, cost, or expense covered by Contractor's Equipment coverage contained in this Commercial Property Coverage Part, unless a specific coverage deductible is shown elsewhere on this Declarations or an endorsement.

CONTRACTOR'S EQUIPMENT--SPECIFIED EQUIPMENT DEDUCTIBLE \$ 5,000 PER OCCURRENCE

The above deductible applies to all loss or damage to "contractor's equipment" while waterborne, cranes, or portable asphalt plants covered by Contractor's Equipment Coverage contained in this Commercial Property Coverage Part.

CONTRACTOR'S EQUIPMENT RENTAL REIMBURSEMENT AND CONTINUING EXPENSES WAITING PERIOD 24 HOURS

The above waiting period applies to all loss or expense covered by Contractor's Equipment Rental Reimbursement and Continuing Expenses coverage contained in this Commercial Property Coverage Part. The waiting period begins immediately following the direct physical loss of or damage to covered "contractor's equipment".



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DEDUCTIBLES

CATASTROPHE PERIL DEDUCTIBLES:

FLOOD DEDUCTIBLES

Loss or damage to Covered Property caused by "**flood**" is subject to separate deductible amounts. The deductibles applicable to "**flood**" are stated in the Summary of Premises section of this Declarations for that specific "**premises**". If the Flood coverage applies to loss or damage at "**reported unscheduled premises**", the deductible amounts for "**reported unscheduled premises**" are stated on the Catastrophe Coverage - Limits of Insurance and Deductibles section of this Declarations.

The Flood Deductibles only apply to loss or damage that, but for the application of the Deductibles, would be paid by us under this Commercial Property Coverage Part.

NAMED STORM DEDUCTIBLES

Loss or damage to Covered Property caused by a "**named storm**" is subject to separate deductible amounts. The deductibles applicable to "**named storm**" are stated in the Summary of Premises section of this Declarations for that specific "**premises**". If the Named Storm Deductibles apply to loss or damage at "**reported unscheduled premises**", the deductible amounts for "**reported unscheduled premises**" are stated on the Catastrophe Coverage - Limits of Insurance and Deductibles section of this Declarations.

The Named Storm Deductibles only apply to loss or damage that, but for the application of the Deductibles, would be paid by us under this Commercial Property Coverage Part.

2010/09/27 17:35:11



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CATASTROPHE COVERAGE -- LIMITS OF INSURANCE AND DEDUCTIBLES

Catastrophe Coverages shown below apply only at those "**premises**" that show an applicable Limit of Insurance for that Catastrophe Coverage in the Summary of Premises section of this Declarations. If coverage applies at "**reported unscheduled premises**", those Limits of Insurance and Deductibles are shown below.

CATASTROPHE COVERAGE

LIMITS OF INSURANCE AND DEDUCTIBLES

FLOOD

PREMISES
OCCURRENCE
ANNUAL AGGREGATE
DEDUCTIBLE

SEE SUMMARY OF PREMISES SECTION
\$ 5,000,000
\$ 5,000,000
SEE SUMMARY OF PREMISES SECTION

LEON COUNTY BOARD OF COUNTY COMMISSIONERS

PROPERTY

10/01/10-11

Premium Summary

Zurich Portfolio	PREMIUM
COMMERCIAL PROPERTY	Included below
EQUIPMENT BREAKDOWN	Included below
INLAND MARINE	Included below
TOTAL	\$584,500.00

Premium above includes mandatory Florida fees and surcharges. Upon completion of the rating process, computer rounding differences may occur, resulting in slight changes to above premium

THIS IS NOT A CONTRACT

The above summarizes the proposal for your insurance. It is valid For 30 days from the date of this written proposal. The terms of the Policy forms will control the Insurance contract without regard to any statement made in the preceding proposal pages.

Optional quote at the Named Storm wind deductible dollar equivalent of 3% per location: \$646,000

Optional quote at a flat Named Storm wind deductible of \$3,500,000: \$615,225

Slight changes may be applicable to these premiums upon completion of the rating process.

10/27/10